



AGENDA REPORT

PROPOSED ACTION: Resolution: Approve and Authorize the Executive Director to Enter into an Agreement with SSP Data (or if No Mutual Agreement is Reached, the Next Lowest Responsive and Responsible Bidder) to Renew On-Call Cyber Security Consulting, Incident Response, Training and Support, and Cyber Security Resource Subscriptions for Three Years for an Amount Not to Exceed \$340,449 (or the Next Corresponding Low Bid Amount); and Finding that the Proposed Action is Exempt Under the California Environmental Quality Act.

Submitted By: Kyle Mobley, Director of Technology and Innovation; Kristi McKenney, Executive Director

Parties Involved: SSP Data
Richmond, CA

Amount: \$340,449 (Operating Expense)

EXECUTIVE SUMMARY: The Port of Oakland (Port) retains Google to assist with response to and recovery from cybersecurity incidents, as well as for other related cybersecurity services. The current agreement expires in March 2026. Given the current cybersecurity threat landscape and continued need for such services, Port Staff recommend renewing these services for a period of three years. SSP Data submitted the lowest competitive bid for renewal of the Google services.

BACKGROUND & ANALYSIS

In April 2022, the Port entered into a professional services agreement with Mandiant, Inc. (Mandiant) for on-call cybersecurity incident response, consulting, training, support, and related services due to heightened cybersecurity threats against United States (U.S.) critical infrastructure, including airports, seaports, and government agencies. Mandiant has since been acquired by Google, LLC. (Google) and continues to be an award-winning, market leader in cybersecurity trusted by companies, government agencies and law enforcement agencies worldwide. The current agreement for on-call cybersecurity incident response, consulting, training, support, and related services expires at the end of March 2026.

In January 2026, Port Staff conducted a formal bid process (Bid No. 25-26/19) for Google Mandiant Services. The results of the bid solicitation for the 3-year renewal are as follows:

<u>Bidder</u>	<u>Location</u>	<u>Amount</u>
SSP Data	Richmond, CA	\$340,449
New Tech Solutions, Inc.	Fremont, CA	\$341,748

SSP Data was determined to be the lowest responsive and responsible bidder and is approved by Google as an authorized reseller of Google services. Should the Port and

SSP Data not be successful in executing a mutually agreeable agreement, Port staff requests authority to renew with the next lowest responsive and responsible bidder.

Given continued threats to U.S. critical infrastructure as well as recent cyber incidents targeting infrastructure similar to the Port's, Port staff recommends renewing services with SSP Data for incident response for an additional three years for \$340,449 (\$113,483 per year). To be constantly available to respond, SSP Data receives the full amount per year regardless of how few or how many incidents to which they may need to respond.

However, SSP Data allows the Port to use any remaining funds not used during each the year for additional cybersecurity training and consulting services.

OTHER FINDINGS AND PROVISIONS

ENVIRONMENTAL REVIEW

The proposed action was analyzed under the California Environmental Quality Act (CEQA) and was found to be:

- Categorically exempt under the following CEQA Guidelines Section:

Choose an item.

- "Common Sense" exemption under CEQA Guidelines Section 15061(b)(3).

- Other/Notes:

BUDGET

- Administrative (No Impact to Operating, Non-Operating, or Capital Budgets); OR

- Operating Non-Operating Capital

Analysis: There is no impact to the FY 2026 operating expense budget. Future costs relating to this contract will be included in future Technology & Innovation Division operating expense budgets.

STAFFING

- No Anticipated Staffing Impact.
 - Anticipated Change to Budgeted Headcount.
- Reason:
- Other Anticipated Staffing Impact (e.g., Temp Help).

Reason:

MARITIME AND AVIATION PROJECT LABOR AGREEMENT (MAPLA):

Applies? No (Not Aviation or Maritime CIP Project) – proposed action is not covered work on Port’s Capital Improvement Program in Aviation or Maritime areas above the threshold cost.

- Additional Notes:

LIVING WAGE (City Charter § 728):

Applies?

No (Not Covered Entity) – proposed action involves entity not covered by Living Wage requirements because it is not a covered service provider or tenant, does not employ at least 21 employees, or receive from or pay to Port at least \$50,000.

- Additional Notes:

SUSTAINABLE OPPORTUNITIES:

Applies? **No.**

GENERAL PLAN (City Charter § 727):

Conformity Determination:

<p><u>Reason:</u> There are no sustainability opportunities related to this proposed action because it does not involve a development project, purchasing of equipment, or operations that presents sustainability opportunities.</p>	<p>Not Required – conformity determination not required because proposed action does not change use of or make alterations to an existing facility, or create a new facility.</p>
<p><u>STRATEGIC PLAN.</u> The proposed action would help the Port achieve the following goal(s) in the Port’s Strategic Plan:</p> <ul style="list-style-type: none"><input type="checkbox"/> Capture Our Market and Grow the Economic Base<input checked="" type="checkbox"/> Modernize and Upgrade Infrastructure<input type="checkbox"/> Transition to Zero-Emissions and Build Climate Resilience<input type="checkbox"/> Maximize Land Use Value and Revenues<input type="checkbox"/> Workforce Training and Jobs Development<input type="checkbox"/> Create Opportunities for Local Businesses and Community Economic Development	