



P.O. BOX 2626 • AIRPORT STATION • OAKLAND, CA • 94614-0626

August 6, 2024

Teddy Young Jr.
1 Airport Drive
Oakland, CA 94621

Re: Implementation of Vector as a Tenant at Oakland International Airport

Teddy,

KaiserAir, Inc. (KaiserAir) would like to formally express our support of the Port of Oakland's (Port) intention to engage with Vector Airport Systems (Vector) to provide Full-service Aircraft Billing and Collection Services at Oakland International Airport (OAK).

Kaiser understands the following:

1. This action would require the Port to send a letter to KaiserAir acknowledging that the Port will not be enforcing Section 4.7 Collection of Landing Fees, of the Oakland International Airport Minimum Standards for Providers of Aeronautical Services and Self Fueling at the North Field (Minimum Standards) which requires KaiserAir to collect Landing Fees in the North Field and remit 90% of those collected Landing Fees to the Port, for as long as the agreement with Vector is in place.
2. That the revenue stream generated by the collection of Landing Fees in the amount of 10% of the Landing Fees collected will no longer exist for KaiserAir.
3. That KaiserAir will no longer be audited by the Port for Landing Fees for the period beginning after the agreement with Vector is executed.
4. That KaiserAir will be required to update the Port with any changes to its based tenant list as this list will be regularly provided to Vector in order to determine which aircraft should be excluded from paying Landing Fees or which aircraft should pay a lesser Landing Fee based on their designation as a Signatory Airline or Based Tenant at OAK.

Please let me know if you would like to further discuss our support for this action.

Thank you,

A handwritten signature in blue ink, appearing to read "Gregg Rorabaugh", written over a horizontal line.

Gregg Rorabaugh
Chief Operating Officer
KaiserAir, Inc.

cc: Craig Simon, Director of Aviation
Jon Cimperman, Acting Manager of Airport Properties

P.O. BOX 2626 • AIRPORT STATION • OAKLAND, CA 94614-0626 • AREA CODE 510/569-9622 • FAX 510/635-3173

August 1, 2024

Teddy Young Jr.
1 Airport Drive
Oakland, CA 94621

Re: Implementation of Vector as a Tenant at Oakland International Airport

Teddy,

Signature Aviation (Signature) would like to formally express their support of the Port of Oakland's (Port) intention to engage with Vector Airport Systems (Vector) to provide Full-service Aircraft Billing and Collection Services at Oakland International Airport (OAK).

Signature understands the following:

1. This action would require the Port to send a letter to Signature acknowledging that the Port will not be enforcing Section 4.7 Collection of Landing Fees, of the Oakland International Airport Minimum Standards for Providers of Aeronautical Services and Self Fueling at the North Field (Minimum Standards) which requires Signature to collect Landing Fees in the North Field and remit 90% of those collected Landing Fees to the Port, for as long as the agreement with Vector is in place.
2. That the revenue stream generated by the collection of Landing Fees in the amount of 10% of the Landing Fees collected will no longer exist for Signature.
3. That Signature will no longer be audited by the Port for Landing Fees for the period beginning after the agreement with Vector is executed.
4. That Signature will be required to update the Port with any changes to its based tenant list as this list will be regularly provided to Vector in order to determine which aircraft should be excluded from paying Landing Fees or which aircraft should pay a lesser Landing Fee based on their designation as a Signatory Airline or Based Tenant at OAK.

Please let me know if you would like to further discuss our support for this action.

Thank you,



Adam Clark
Area Director
Signature Aviation OAK

cc: Craig Simon, Director of Aviation
Jon Cimperman, Acting Manager of Airport Properties