



AGENDA REPORT

PROPOSED ACTION: Resolution: Approve and Authorize the Executive Director to Enter into an Agreement with Dasher Technologies, Inc (or if No Agreement is Reached with Dasher Technologies, Inc, with the Next Lowest Responsive and Responsible Bidder) to Procure Four Servers for an Amount Not to Exceed \$260,000.00 (or Next Corresponding Low Bid Amount); and to Declare as Surplus the Old Servers and Related Equipment; and Find that the Proposed Action is Exempt Under the California Environmental Quality Act. **(Technology & Innovation)**

Submitted By: Kyle Mobley, Director of Technology and Innovation; Kristi McKenney, Executive Director

Parties Involved: Dasher Technologies, Inc Campbell, CA. **Amount:** \$260,000.00 (capital expense)

EXECUTIVE SUMMARY: The Port of Oakland (Port) uses Hewlett Packard Enterprise (HPE) server products as one of the three major physical components of its virtualized server infrastructure. Port Staff plan to replace two backup media agents that have reached end-of-life and are no longer meeting operational needs and to deploy two new disaster recovery/testing servers. This approach will ensure consistent functionality, improved reliability, and enhanced data protection and disaster recovery capabilities. The old servers and related equipment will be declared surplus to allow for proper recycling in accordance with Port policy.

BACKGROUND & ANALYSIS

The Port houses two media agent HPE servers that are reaching end-of-life. These media agents manage data protection for virtual machines and hosted servers. These servers no longer meet operational needs and need to be replaced. The two outdated servers and related equipment also need to be declared surplus to allow Port staff to properly recycle the old equipment in accordance with Port policy.

Given the current cybersecurity threat landscape, Port Staff also seek to deploy two new disaster recovery/testing HPE servers that will provide dedicated capacity to support recovery operations and validate backup readiness. This will enhance Port data protection and disaster recovery capabilities.

In March 2026, Port Staff conducted a formal bid process (Bid No. 25-26/24, HPE Configure to Order (CTO) Servers). The results of the bid solicitations are as follows:

<u>Bidder</u>	<u>Location</u>	<u>Bid Price</u>
1. Dasher Technologies Inc	Campbell, CA	\$259,952.23
2. Avarisouce LLC	Clemente, CA	\$305,625.75

3. New Tech Solutions Inc	Fremont, CA	\$348,648.15
4. Blue Source Group	Olney, MD	\$576,236.19
5. Trivad Inc	Burlingame, CA	\$607,042.92
6. VPrime Tech Inc	Houston, TX	\$1,098,150.78

Dasher Technologies, Inc was determined to be the lowest responsive and responsible bidder. Port Staff are requesting authority to execute with the next lowest responsive and responsible bidder should the Port and Dasher Technologies, Inc not be successful in executing an agreement. Port Staff originally budgeted \$140,000.00 in capital expense for fiscal year 2026, however, due to supply chain and inventory constraints across the technology sector, the submitted bids were higher than anticipated. The additional funds will be allocated from savings achieved on other approved FY 2026 projects and 130,000 of the cost will be recovered through airline rates and charges.

OTHER FINDINGS AND PROVISIONS

ENVIRONMENTAL REVIEW

The proposed action was analyzed under the California Environmental Quality Act (CEQA) and was found to be:

- Categorically exempt under the following CEQA Guidelines Section:

Choose an item.

- "Common Sense" exemption under CEQA Guidelines Section 15061(b)(3).

- Other/Notes:

BUDGET

- Administrative (No Impact to Operating, Non-Operating, or Capital Budgets); OR

- Operating Non-Operating Capital

Analysis: The server hardware cost of \$260,000 was partially included in the FY 2026 Capital Budget. The additional cost will be funded through underspending from other projects within the approved FY 2026 Capital Budget. \$130,000 of the spend will be recoverable from airline rates and charges.

STAFFING

- No Anticipated Staffing Impact.

- Anticipated Change to Budgeted Headcount.

Reason:

- Other Anticipated Staffing Impact (e.g., Temp Help).

Reason:

**MARITIME AND AVIATION PROJECT
LABOR AGREEMENT (MAPLA):**

Applies? No (Not Aviation or Maritime CIP Project) – proposed action is not covered work on Port’s Capital Improvement Program in Aviation or Maritime areas above the threshold cost.

- Additional Notes:

LIVING WAGE (City Charter § 728):

Applies?

No (Goods) – proposed action entails an agreement for goods, commodities, supplies, or equipment with incidental service provisions (if any) that are not covered by the Living Wage requirements.

- Additional Notes:

SUSTAINABLE OPPORTUNITIES:

Applies? Yes.

GENERAL PLAN (City Charter § 727):

Conformity Determination:

<p><u>Reason:</u> Virtualized environments allow for efficient use of server hardware by allowing multiple virtual servers to operate on single physical hardware. This will reduce the Port's overall carbon footprint by reducing the number of servers needed.</p>	<p>Not Required – conformity determination not required because proposed action does not change use of or make alterations to an existing facility or create a new facility.</p>
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STRATEGIC PLAN. The proposed action would help the Port achieve the following goal(s) in the Port's Strategic Plan:

- Capture Our Market and Grow the Economic Base
- Modernize and Upgrade Infrastructure
- Transition to Zero-Emissions and Build Climate Resilience
- Maximize Land Use Value and Revenues
- Workforce Training and Jobs Development
- Create Opportunities for Local Businesses and Community Economic Development