PORT ORDINANCE NO. 4475

ORDINANCE APPROVING AMENDMENT NO. 2 TO SPACE/USE PERMIT WITH BOINGO WIRELESS, INC. TO EXTEND THE TERM BY SIX MONTHS EXPIRING DECEMBER 31, 2018 TO PROVIDE WIRELESS INTERNET ACCESS AT OAKLAND INTERNATIONAL AIRPORT.

WHEREAS, on April 5, 2012, the Board of Port Commissioners of the City of Oakland ("Board") adopted Ordinance No. 4118 approving a Space/Use Permit ("SUP") with Advanced Wireless Group ("AWG") to operate and provide Wi-Fi services throughout Oakland International Airport; and

WHEREAS, in 2013, AWG sold and transferred over 51% of its company's shares to Boingo Wireless, Inc. ("Boingo"), and transferred the SUP to Boingo as part of the sale; and

WHEREAS, on June 22, 2017, the Board adopted Ordinance No. 4427 to extend the term of the SUP from June 30, 2017 to June 30, 2018; and

WHEREAS, the Board has reviewed and evaluated the Agenda Report for Agenda Item 2.1, dated May 24, 2018 (the "Agenda Report") and related agenda materials, has received the expert testimony of Port of Oakland ("Port") staff, and has provided opportunities for and taken public comment; now, therefore

BE IT ORDAINED by the Board of Port Commissioners of the City of Oakland as follows:

Section 1. In acting upon this matter, the Board has exercised its independent judgment based on substantial evidence in the record and adopts and relies upon the facts, data, analysis, and findings set forth in the Agenda Report and in related agenda materials and in testimony received.

Section 2. The Board hereby approves the terms and conditions set forth in the Agenda Report for the Amendment No. 2 to Space/Use Permit with Boingo to extend the term of the current Space/Use Permit on a month-tomonth basis from July 1, 2018 through December 31, 2018 under the same terms and conditions, including monthly rent at \$10,416.67, as described in the Agenda Report.

Section 3. The Board hereby authorizes the Executive Director to execute Amendment No. 2 to Space/Use Permit with Boingo and such additional documents as may be necessary to effectuate the extension of the Space/Use Permit, subject to approval as to form and legality by the Port Attorney.

Section 4. The Board hereby finds and determines that amending the Space/Use Permit with Boingo is categorically exempt from the California Environmental Quality Act ("CEQA") Guidelines pursuant to Section 15301, Existing Facilities, which exempts the operation, repair, maintenance, permitting, leasing, licensing, or minor alteration of existing public or private structures, facilities, mechanical equipment or topographical features, involving negligible or no expansion of use beyond that existing at the time of the lead agency's determination.

Section 5. This ordinance is not evidence of and does not create or constitute (a) a contract(s), or the grant of any right, entitlement or property interest, or (b) any obligation or liability on the part of the Board or any officer or employee of the Board. Unless and until a separate written contract is duly executed on behalf of the Board as authorized by this ordinance, is signed as approved as to form and legality by the Port Attorney, and is delivered to other contracting party, there shall be no valid or effective contract.

The Board of Port Commissioners, Oakland, California, May 24, 2018. Passed to print for one day by the following vote: Ayes: Commissioners Butner, Colbruno, Cluver, Hamlin, Martinez, Yee and President Story -7. Noes: 0.

> Daria Edgerly Secretary of the Board

Adopted at a Regular Meeting held June 14, 2018 by the following vote:

Ayes: Commissioners Cluver, Hamlin, Martinez, Yee and President Story – 5 Noes: 0 Excused: Commissioners Butner and Colbruno – 2

President. Attest: Secretary.

Approved as to form and legality: Port Attorney

PORT ORDINANCE NO. 4476

ORDINANCE APPROVING AND AUTHORIZING THE EXECUTIVE DIRECTOR TO EXECUTE AN AMENDMENT OF THE LICENSE AND CONCESSION AGREEMENT FOR THE PREMISES LOCATED AT 8407 EDGEWATER DRIVE, OAKLAND TO ASSIGN THE AGREEMENT FROM J.W.P. LENDERS CORPORATION TO FAST AUTO LOANS, INC. AND TO ADD AN ADMINISTRATIVE FEE FOR FUTURE TRANSFERS.

WHEREAS, the Board of Port Commissioners of the City of Oakland ("Board") has reviewed and evaluated the Agenda Report for Agenda Item 2.3, dated May 24, 2018 (the "Agenda Report") and related agenda materials, has received the expert testimony of Port of Oakland ("Port") staff, and has provided opportunities for and taken public comment; and

WHEREAS, Section 706 of the Charter of the City of Oakland ("City") gives to the Board the complete and exclusive power and duty for and on behalf of the City to make provisions for the needs of commerce, shipping, and navigation of the Port and to promote the development, construction, and operation of all waterfront properties, including piers, wharves, sea walls, docks, and other improvements; and

WHEREAS, the proposed action will provide service for members of the public who use the waterfront, and is consistent with the Port's duty to use and manage Port property in trust for the people of the State of California (the "Tidelands Trust"), and the private use of Port property pursuant to the agreements will not interfere with the Tidelands Trust; now, therefore

BE IT ORDAINED by the Board of Port Commissioners of the City of Oakland as follows:

Section 1. In acting upon this matter, the Board has exercised its independent judgment based on substantial evidence in the record and adopts and relies upon the facts, data, analysis, and findings set forth in the Agenda Report and in related agenda materials and in testimony received.

Section 2. The Board further finds and determines that the proposed approval is exempt from the requirements of the California Environmental Quality Act ("CEQA") pursuant to CEQA Guidelines Section 15300.4, which exempts the execution of leases or agreements where the premises or licensed activity was previously leased or licensed to the same or another person, and involves negligible or no expansion of use beyond that existing at the time of the lead agency's determination. Section 3. The Board hereby authorizes the Executive Director or his designee to execute the proposed amendment with J.W.P. Lenders Corporation, dba RPM Lenders and Fast Auto Loans, Inc., dba RPM Lenders to effectuate the assignment and add an administrative fee of \$1,500 for future transfer requests, as further described in the Agenda Report, subject to approval as to form and legality by the Port Attorney. Furthermore, if the proposed amendment is not fully executed within thirty (30) days after Board approval, the approval shall be null and void unless extended at the sole and absolute discretion of the Executive Director of his designee.

Section 4. This ordinance is not evidence of and does not create or constitute (a) a contract, or the grant of any right, entitlement or property interest, or (b) any obligation or liability on the part of the Board or any officer or employee of the Board. Unless and until a separate written agreement is duly executed on behalf of the Board as authorized by this ordinance, is signed as approved as to form and legality by the Port Attorney, and is delivered to the other contracting party, there shall be no valid or effective agreement.

The Board of Port Commissioners, Oakland, California, May 24, 2018. Passed to print for one day by the following vote: Ayes: Commissioners Butner, Colbruno, Cluver, Hamlin, Martinez, Yee and President Story -7. Noes: 0.

> Daria Edgerly Secretary of the Board

Adopted at a Regular Meeting held June 14, 2018 by the following vote:

Ayes: Commissioners Cluver, Hamlin, Martinez, Yee and President Story – 5 Noes: 0 Excused: Commissioners Butner and Colbruno – 2

resident. Attest: Secretary.

Approved as to form and legality:

Port Attorney

PORT ORDINANCE NO. 4477

ORDINANCE APPROVING AMENDMENT NO. 3 TO SPACE/USE PERMIT FOR NON-EXCLUSIVE IN-TERMINAL ADVERTISING CONCESSION WITH CLEAR CHANNEL OUTDOOR DBA CLEAR CHANNEL AIRPORTS TO EXTEND THE TERM ON A MONTH-TO-MONTH BASIS UNTIL MARCH 31, 2019 WITH GUARANTEED MONTHLY RENT OF \$35,000.

WHEREAS, on June 8, 2008, the Board of Port Commissioners of the City of Oakland ("Board") adopted Ordinance No. 4060 approving a Space/Use Permit ("SUP") with Clear Channel Outdoor dba Clear Channel Airports ("Clear Channel") for a term of 10 years, commencing July 1, 2008 and terminating June 30, 2018, with initial rent of the higher of a minimum annual guarantee ("MAG") of \$9.1 Million and 50% of gross receipts; and

WHEREAS, on September 28, 2009, the Board approved Amendment No. 1 to the SUP adjusting the MAG from \$9.1 Million to \$8.6 Million and increasing the percentage of gross receipts from 50% to 60%; and

WHEREAS, on February 23, 2017, the Board approved Amendment No. 2 to the SUP to correct and resolve rental calculation issues identified following the Ports' Office of Audit Services' audit of Clear Channel from January 1, 2012 through December 31, 2014; and

WHEREAS, the Board has reviewed and evaluated the Agenda Report for Agenda Item 6.1, dated May 24, 2018 (the "Agenda Report") and related agenda materials, has received the expert testimony of Port of Oakland ("Port") staff, and has provided opportunities for and taken public comment; now, therefore

BE IT ORDAINED by the Board of Port Commissioners of the City of Oakland as follows:

Section 1. In acting upon this matter, the Board has exercised its independent judgment based on substantial evidence in the record and adopts and relies upon the facts, data, analysis, and findings set forth in the Agenda Report and in related agenda materials and in testimony received.

Section 2. The Board hereby approves the terms and conditions set forth in the Agenda Report for the Amendment No. 3 to SUP with Clear Channel to extend the term of the current SUP on a month-to-month basis from July 1, 2018 through March 31, 2019 at a new minimum monthly guarantee of \$35,000/month until a new in-terminal advertising concession proposal is awarded in early 2019, and to require Clear Channel to remove two hotel/motel information boards located in baggage claim areas of Terminal 1 and Terminal 2, as described in the Agenda Report. Section 3. The Board hereby authorizes the Director of Aviation to execute Amendment No. 3 to Space/Use Permit with Clear Channel, subject to approval as to form and legality by the Port Attorney.

Section 4. The Board hereby finds and determines that renewals, extensions or amendments to leases or to license and concession agreements, or the execution of leases or license and concession agreements, where the premises or license activity was previously leased or licensed to the same or another person and involving negligible or no expansion of use beyond that previously existing is categorically exempt from the California Environmental Quality Act ("CEQA").

Section 5. This ordinance is not evidence of and does not create or constitute (a) a contract(s), or the grant of any right, entitlement or property interest, or (b) any obligation or liability on the part of the Board or any officer or employee of the Board. Unless and until a separate written contract is duly executed on behalf of the Board as authorized by this ordinance, is signed as approved as to form and legality by the Port Attorney, and is delivered to other contracting party, there shall be no valid or effective contract.

The Board of Port Commissioners, Oakland, California, May 24, 2018. Passed to print for one day by the following vote: Ayes: Commissioners Butner, Colbruno, Cluver, Hamlin, Martinez, Yee and President Story -7. Noes: 0.

> Daria Edgerly Secretary of the Board

Adopted at a Regular Meeting held June 14, 2018 by the following vote:

Ayes: Commissioners Cluver, Hamlin, Martinez, Yee and President Story – 5 Noes: 0 Excused: Commissioners Butner and Colbruno – 2

President. Attest: Secretary.

Approved as to form and legality: Port Attorney

PORT ORDINANCE NO. 4478

ORDINANCE APPROVING AND AUTHORIZING THE EXECUTIVE DIRECTOR TO AMEND (1)THE NON-EXCLUSIVE PREFERENTIAL ASSIGNMENT AGREEMENTS ("NEPAAs") WITH SSA TERMINALS (OAKLAND), LLC FOR THE OAKLAND INTERNATIONAL CONTAINER TERMINAL, BERTHS 55-59; (2) THE NEPAA WITH SSA TERMINALS, LLC FOR THE MATSON TERMINAL, BERTHS 60-63; AND (3)THE AGREEMENT REGARDING COMBINED COMPENSATION AT BERTHS 55-56 AND BERTHS 57-59 MARINE TERMINALS WITH SSA TERMINALS (OAKLAND), LLC.

WHEREAS, SSA Terminals (Oakland), LLC ("SSAT Oakland") operates Berths 55-56 and Berths 57-59 for international cargo as a single terminal (called the "Oakland International Container Terminal" or "OICT") pursuant to two separate non-exclusive preferential assignment agreements (each a "NEPAA") that both expire on June 30, 2022 and that certain Agreement Regarding Combined Compensation ("ARCC") dated for reference purposes as of January 1, 2015; and

WHEREAS, SSA Terminals, LLC also operates Berths 60-63 (the "Matson Terminal") for domestic cargo (including automobiles) under a third NEPAA that will also expire on June 30, 2022; and

WHEREAS, the Port and SSAT Oakland and SSA Terminals, LLC (together with SSA Terminals, LLC, referred to collectively as "SSAT") have negotiated certain amendments to the NEPAA in connection with compensation, capital improvements, and other provisions as described in the Agenda Report; and

WHEREAS, the Board has reviewed and evaluated Agenda Report Item No. 6.8 (the "Agenda Report") to the Agenda of the May 24, 2018 regular meeting of the Board of Port Commissioners (the "Board") and related agenda materials, has received the expert testimony of Port staff, and has provided opportunities for and taken public comment; and

WHEREAS, in acting upon this matter, the Board has exercised its independent judgment based on substantial evidence in the record and adopts and relies upon the facts, data, analysis, and findings set forth in the Agenda Report and in related agenda materials and in testimony received.

BE IT ORDAINED BY THE BOARD OF PORT COMMISSIONERS OF THE CITY OF OAKLAND AS FOLLOWS:

SECTION 1. The Board hereby finds and determines the following:

A. The respective premises for the two NEPAAs for OICT and for the NEPAA for the Matson Terminal are each subject to the California tidelands trust doctrine as developed by common law, California legislative acts, and case law (collectively, the "Tidelands Trust") and are part of the "Port Area" as defined in Section 725 of the City Charter; and

B. Section 706 of the City Charter gives to the Board the complete and exclusive power and duty for and on behalf of the City to make provisions for the needs of commerce, shipping, and navigation of the Port and to promote the development, construction, and operation of all water front properties including piers, wharves, sea walls, docks, and other improvements; and

C. The terms and conditions of the proposed amendments to the NEPAAs for OICT, the NEPAA for the Matson Terminal, and to the ARCC are summarized in Exhibit A, attached to this Ordinance, but include the following highlights:

• The effective date of each of the amendments will be July 1, 2018, and the term of each amendment will be extended to June 30, 2027 with an automatic further extension to June 30, 2032 if the Port removes the tax-exempt debt restrictions currently encumbering those premises. There is a single 10-year right to further extend the term of each agreement to June 30, 2042 upon mutual agreement of the parties and approval by the Board;

• The 19-acre area currently assigned to OICT from the Matson Terminal on a temporary basis will be fully incorporated into the OICT premises for the remaining term of the OICT NEPAAs, thereby expanding the combined OICT premises to approximately 290 acres;

• 14-acres in the Roundhouse area that the Port currently rents to the Matson Terminal on a short-term basis will be fully incorporated into the Matson Terminal NEPAA for the remaining term of that NEPAA;

• For the OICT premises only, the Port will waive its right to a January 2017 Fair Market Value adjustment, but the compensation rates will increase by 7% in 2022 and 8% in 2027. The compensation rates for the Matson Terminal will increase in the same years as OICT's rates increase but will be based on a combination of valuation factors, including, without limitation, the Consumer Price Index;

• SSAT will take over the performance and payment of all pavement maintenance during the remaining term of each NEPAA, and the Port will reimburse SSAT up to a combined total of \$8.7 million through June 2025 for certain deferred maintenance expenses;

• SSAT's pay-back schedule for raising four Portowned cranes at OICT would be extended from 2022 through 2027, with no interest. The interest that would be foregone is estimated at approximately \$2.8 million (about \$700,000 per crane);

• Whenever the Port removes an excess Port-owned crane from the OICT premises, SSAT's compensation rates will decrease based on a valuation factor described in the OICT NEPAAs;

• The Port will grant SSAT a right of first negotiation for Berths 20-24 for a 4-year period beginning in 2019, following the expiration of another tenant's first right of negotiation for that same area. The key terms and conditions of SSAT's right of first negotiation are substantially the same as and consistent with those of the other tenant;

• SSAT is required to undertake certain environmental initiatives to promote, in particular but not limited to, improvements to air quality at OICT and the Matson Terminal. Exhibit B, attached to this Ordinance, summarizes the air quality section of the Environmental Exhibit to each of the NEPAAs. Also, SSAT has applied for a \$5 million grant from the Bay Area Air Quality Management District ("BAAQMD") to retrofit 13 rubber tired gantry cranes at OICT with hybrid electric technology, which would result in significant emissions Staff believes the likelihood of SSAT being awarded the reductions. grant is high; however, BAAQMD is not expected to vote on the award until after the Board's consideration of this Ordinance.

D. The terms and conditions of the proposed amendments to the NEPAAs for OICT, the NEPAA for the Matson Terminal, and to the ARCC will benefit the Port by, among other things: (i) locking in at competitive rates a minimum of five additional years at OICT and the Matson Terminal, with an additional ten years to be locked in after the Port resolves certain debt constraints; (ii) provide further revenue certainty to the Port by locking in rate increases in 2022 and 2027, respectively; (iii) increasing fixed rent at OICT; (iv) providing for investments in raising existing Port-owned cranes as well as investments in new cranes; (v) providing for equal sharing of the cost of removing any excess Port-owned cranes; (vi) transferring to SSAT the responsibility to pay for and perform pavement maintenance at an estimated \$1.5 million saving to the Port per year; (vi) facilitating the development and upgrade of certain Port improvements at the OICT

premises which will be beneficial to the Port as well as to the interests of commerce and navigation, and (vii) providing the Port with greater assurances for the development and operation of a more modern and maritime container terminal at OICT consistent with the Port's duty to manage and administer the Premises in accordance with the purposes of the Tidelands Trust and of Section 706 of the City Charter; and

E. The proposed amendments are consistent with the Port's duty to use and manage Port property in accordance with the Tidelands Trust, and the private use of Port property pursuant to these amendments will not interfere with the Tidelands Trust.

Section 2. The Board further finds and determines as follows:

A. The proposed amendments to the NEPAAs for OICT, the NEPAA for the Matson Terminal, and to the ARCC were reviewed in accordance with the requirements of the California Environmental Quality Act (CEQA), and the Port CEQA Guidelines.

B. The proposed amendments to the NEPAAs for OICT, the NEPAA for the Matson Terminal, and to the ARCC are categorically exempt from CEQA pursuant to Section 15301(p) of the Port CEQA Guidelines, which exempts renewals, extensions or amendments to leases or license and concession agreements or the execution of leases or license and concession agreements where the premises or licensed activity was previously leased or licensed to the same or another person, and involving negligible or no expansion of use beyond that previously existing. Therefore, this action is not subject to CEQA and no environmental review is required.

SECTION 3. The Board hereby authorizes the Executive Director to:

A. Execute on behalf of the Board the proposed amendments to the NEPAAs for OICT, the NEPAA for the Matson Terminal, and to the ARCC in accordance with the key terms and conditions highlighted in Section 1.C and further described in Exhibit A to this Ordinance and with the air quality provisions described in Exhibit B to this Ordinance.

B. Make such additions, modifications, or corrections as necessary to implement the amendments or to correct errors, subject to the limitations set forth herein and provided that any such addition, modification or correction does not materially differ from the terms and conditions set forth herein and in the Agenda Report.

SECTION 4. This Ordinance is not evidence of and does not create or constitute (a) a contract, or the grant of any right, entitlement or property interest, or (b) any obligation or liability on the part of the Board or any officer or employee of the Board. Unless and until separate written agreements are duly executed on behalf of the Board as authorized by this Ordinance, is signed as approved as to form and legality by the Port Attorney, and is delivered to other contracting party, there shall be no valid or effective agreement.

The Board of Port Commissioners, Oakland, California, May 24, 2018. Passed to print for one day by the following vote: Ayes: Commissioners Butner, Colbruno, Cluver, Hamlin, Martinez, Yee and President Story -7. Noes: 0.

> Daria Edgerly Secretary of the Board

Adopted at a Regular Meeting held June 14, 2018 by the following vote:

Ayes: Commissioners Cluver, Hamlin, Martinez, Yee and President Story – 5 Noes: 0 Excused: Commissioners Butner and Colbruno – 2

President. Attest: Secretary. Approved as to form and legality: **Port** Attorney

Exhibit A

Terms and Conditions of the Proposed Amendments to the NEPAAs for OICT, the NEPAA for the Matson Terminal, and the ARCC

	Description						
Effective Date of Amendment	• 7/1/2018						
Lease Term & Options to Extend	 Extension from 6/30/22 through 6/30/27 upon execution of amendment. Automatic 5-year extension thru 6/30/32 if/when Port resolves debt-related matters. Then, one 10-yr option to extend thru 6/30/42 if parties reach mutual agreement on compensation and related terms. To exercise option, SSAT must notify the Port no less than 18 months in advance of 6/30/32. Negotiations must be completed (terms agreed upon) by 12/31/31 (i.e., 6 months prior to expiration) or option to extend becomes null and void. 						
Rent Escalations	 Port to waive 1/1/17 FMV. 7% increase to All-Inclusive Throughput Rate and the Overage All-Inclusive Throughput Rate on 1/1/22. 8% increase to All-Inclusive Throughput Rate and the Overage All-Inclusive Throughput Rate on 1/1/27. Breakpoint (BP) for variable rent increases to 696,663 full TEUs because of acreage change. 						
Maintenance	 SSAT takes over payment and performance of all pavement/paver/runway maintenance effective 7/1/18. However, Port provides SSAT with \$8m maximum reimbursement for certain pavement work. Reimbursement is "use it or lose it," capped at \$1.5m/year AND \$8m over 8 years. No reimbursement after 6/30/25. Reimbursement based on receipt of invoices/documentation of costs incurred by SSAT and will be made within 90 days of Port's receipt of a complete invoice with supporting documentation. Port has step-in rights to complete the work at SSAT's cost if the pavement work is not completed by SSAT by 6/30/25. 						

Oakland International Container Terminal Berths 55-59

Crane Raising	 Terms of Third Amendment are in effect for SSAT to raise 4 Port-owned cranes, but further clarified as follows: Any balance on crane payback will be re-amortized through 6/30/27. SSAT pays 0% interest to Port. SSAT can pre-pay w/o penalty at any time.
Crane Purchase	 SSA commits to buying and placing 3 new cranes into service at OICT by 12/31/2020, at its sole cost. SSAT to pay for and perform all maintenance on cranes it purchases ("New SSAT Cranes"). Port has right of first offer if SSAT intends to remove New SSAT Cranes from premises, which SSAT is not obligated to accept. If Port does not purchase any New SSAT Cranes, then SSAT must remove New SSAT Cranes from premises at its sole cost unless parties agree otherwise. If any New SSAT Crane is removed as a result of lease termination (as opposed to during term of the lease), then SSAT will remove New SSAT Cranes, SSAT shall notify the Port whether or SSAT wants to designate a Port-owned crane(s) as excess (Excess Port Crane(s)). SSAT may designate up to 3 Excess Port Cranes when SSAT places the order for New SSAT Cranes: Port must relocate and/or demolish a Port Excess Crane(s) from the premises by 12/31/2021. SSAT shall reimburse Port the 50% of the Port's costs to relocate/demolish the Excess Port Crane(s), up to \$425k/crane; SSAT cane pay its share over time at an interest rate of 5%. When the New SSAT Cranes are fully operational and placed into routine service:
Temporary Assignment of "Auto Lot" from Matson Terminal to OICT B57-59	 all maintenance on such cranes. Acreage to be incorporated into OICT lease with BP/ MAG adjusted to reflect the expanded area as of the Effective Date, through the lease term with no reversion rights. Acreage of this auto lot is approx. 19 acres.

Use of Matson Terminal for "Overflow" Vessels	 Any cargo on a non-Matson vessel (vessel not operated, owned, or leased by Matson) that is served at Matson terminal shall be counted toward OICT.
Berths 20-24	 SSAT has right of first negotiation from 7/1/19 through 6/30/23 (4 years after another tenant's right of first negotiation expires).
Truck RFID Data	 SSA to provide Port with in-gate and out-gate RFID data for all gate complexes through term of lease.
Bunkering	 Bunkering revenues are exempt from the 50% sharing provisions of secondary use.
Handback	 Addition of "handback" provision to require Port and SSAT to perform a joint inspection no less than one year prior to end of lease term, or termination of lease, to determine condition of the premises and deferred maintenance. Any repairs and/or deferred maintenance identified, which is the responsibility of SSAT, must be completed 90 days prior to the end of the lease term or date of termination.
Lease Guarantee	 SSAT to provide Port with an Irrevocable Letter of Credit (the "LOC") in the amount of 5 months' rent. LOC shall be adjusted to reflect any increases to rent.
Air Quality	The "Environmental Responsibilities" Exhibit has been updated to include updated Air Quality requirements for OICT. The new provisions require OICT to comply with current and future Federal and State laws. OICT shall also adhere to current and future Port requirements including the Maritime Air Quality Improvement Plan (MAQIP). Lastly, OICT is committed to use best efforts to apply for grants to reduce emissions from yard equipment, work with the Port to test new technologies to enhance efficiency and emission reduction, and continue to work closely with the Port to inventory emissions from existing equipment and develop strategies for low to zero emission implementation.

Matson Terminal Berths 60-63

	Description					
Effective Date of Amendment	• 7/1/2018					
Lease Term & Options to Extend	 Extension from 6/30/22 through 6/30/27 upon execution of amendment. Automatic 5-year extension thru 6/30/32 if/when Port resolve debt-related matters. Then, one 10-yr option to extend thru 6/30/42 if parties reach mutual agreement on compensation and related terms. To exercise option, SSAT must notify the Port no less than 18 months in advance of 6/30/32. Negotiations must be completed (terms agreed upon) by 12/31/31 or option to extend becomes null and void. 					
Rent Escalations	 "Land value" increases every 5 years starting; starting with 1/1/22 FMV adjustment, new methodology is in effect. "Improvement value" increases 7% on 1/1/22 and 8% on 1/1/27, consistent with OICT increases. Breakpoint (BP) for variable rent increases to 203,463 full TEUs because of acreage change. All-Inclusive Throughput Rate of \$48.69 increases 7% on 1/1/22 and 8% on 1/1/27 for cargo above the BP. 					
Roundhouse Space Assignment	 Approximately 13 acres of the Roundhouse property to be incorporated into terminal. BP/MAG adjusted to reflect the reduced acreage effective 7/1/18, through the effective lease term with no reversion rights. Net terminal acreage change is approximately 5 acres. 					
Removal of "Auto Lot" from Matson Terminal Premises	 Acreage of subject area is 19 acres. See above for OICT; auto lot removed from Berth 60-63 and incorporated into OICT leasehold. 					
Use of Matson Terminal for "Overflow" Vessels	 Any cargo on a non-Matson vessel (vessel not operated, owned, or leased by Matson) that is served at Matson terminal shall be counted toward OICT. 					

Maintenance	 SSAT takes over payment and performance of pavement/paver/runway maintenance effective 1/1/18. However, Port provides SSAT with \$650k maximum reimbursement for certain pavement repairs. Reimbursement is "use it or lose it," capped at \$200k/year and up to \$650k over 8 years. No reimbursement after 6/30/25. Port has step in rights and will complete the work at SSAT's cost if the pavement repairs are not completed by 6/30/25. 						
Truck RFID Data	 SSA to provide Port with in-gate and out-gate RFID data for all gate complexes through term of lease. 						
Bunkering	 Bunkering revenues are exempt from the 50% sharing provisions of secondary use. 						
Handback	 Addition of "handback" provision to require Port and SSAT to perform a joint inspection no less than 1 year prior to end of lease term, or termination of lease, to determine condition of the premises and deferred maintenance. Any repairs and/or deferred maintenance identified, which is the responsibility of SSAT, must be completed 90 days prior to the end of the lease term or date of termination. 						
Lease Guarantee	 SSAT to provide Port with an Irrevocable Letter of Credit (the "LOC") in the amount of 5 months' rent. The LOC shall be adjusted to reflect any increases to rent. 						
Air Quality	 The "Environmental Responsibilities" Exhibit has been updated to include updated Air Quality requirements for Matson Terminal. The new provisions require Matson Terminal to comply with current and future Federal and State laws. Matson Terminal shall also adhere to current and future Port requirements including the Maritime Air Quality Improvement Plan (MAQIP). Lastly, Matson Terminal is committed to use best efforts to apply for grants to reduce emissions from yard equipment, work with the Port to test new technologies to enhance efficiency and emission reduction, and continue to work closely with the Port to inventory emissions from existing equipment and develop strategies for low to no emission implementation. 						

Exhibit **B**

Summary of Air Quality Provisions

Oakland International Container Terminal Berths 55-59

(a) Air Quality Policy, Maritime Air Quality Improvement Plan ("MAQIP"), and Comprehensive Truck Management Plan ("CTMP").

By its Resolution No. 08057, the Board adopted its Air Quality Policy and by Resolution No. 09038, the Board approved the MAQIP that guides the Port's plans and actions with respect to air quality improvements and reduction of health risks. One of the programs described in the MAQIP is the CTMP, which the Board adopted on June 16, 2009, by Resolution No. 09082. The full text of the Air Quality Policy, as stated in Resolution No. 08057, is as follows:

The Board of Port Commissioners affirms that it has the social responsibility to minimize exposure of neighboring residents to air pollution from Port sources and to support and^[1] rights of community, local businesses and workers to clean air and fair working conditions. Therefore, the Board is committed to improving air quality, safety and quality of life for neighboring residents and workers by reducing environmental impacts of Port operations, while fulfilling the Port's basic obligations to maximize commerce and to provide economic and job opportunities. To these ends, the Board hereby adopts the following policy principles that shall guide the Port's plans and actions, including the adoption of the Port's Maritime Air Quality Improvement Plan ("MAQIP"), Comprehensive Truck Management Plan (CTMP) and Early Actions (as defined below).

- The Port adopts the goal of reducing the health risks to our neighboring communities (expressed as increase in cancer risk) related to exposure of people to diesel particulate matter emissions from Port sources by 85% by the year 2020 through all practicable and feasible means. Reduction will be calculated based on the Port's 2005 Seaport Emissions Inventory baseline.
- 2. The Board commits to adopting funding mechanisms, including imposition of fees, to fund air emissions reduction measures. To the maximum extent possible, Port fee revenues shall leverage matching federal, state and private funds. Fees for the purpose of funding the measures shall be evaluated for legality and be enacted to the extent that they do not damage the Port's or its customers' market competitiveness.
- 3. The Port will implement certain air emissions reduction measures prior to the dates that such measures are required by state or federal regulations,

^[1] The word "and" was erroneously included in the Resolution instead of the word "the". The sentence should read as follows: "The Board of Port Commissioners affirms that it has the social responsibility to minimize exposure of neighboring resolutions to air pollution from Port sources and to support the rights of community, local businesses and workers to clean air and fair working conditions."

in order to reduce the duration of people's exposure to emissions that may cause health risks ("Early Actions"). The Port shall implement, beginning in 2008, Early Action measures for the purpose of immediately reducing the impacts of Port-serving trucks and other Port operations on West Oakland and surrounding communities. These measures shall include (a) incentives for Early Action replacement or retrofit of older polluting truck engines, (b) mechanisms for enforcing the prohibitive of Port truck parking or operation on neighborhood streets, including truck registration and tracking and (c) feasible and cost-effective means of reducing ship idling emissions. In order to fund these Early Action measures, the Board will adopt truck or containers fees and apply for matching state and federal funds.

(b) MAQIP 2020 and Beyond Plan.

Tenant acknowledges that the Port is in the process of updating the MAQIP as further described in the Board Agenda Report dated December 14, 2017, entitled "Maritime Air Quality Improvement Plan ('MAQIP') Status Report" which update is expected to be approved by the Board ("MAQIP 2020 and Beyond Plan").

(c) Compliance with Laws.

Tenant shall comply with, and shall require Tenant Representatives, to comply with, at their sole cost and expense, all applicable Environmental Laws, which said Environmental Laws (as defined in the Environmental Ordinance) specifically include the MAQIP and the MAQIP 2020 and Beyond Plan (once adopted by the Board). To the extent that Tenant has a written contract with Tenant Representatives or other Third Parties regarding Tenant Operations, Tenant shall require in such contract that the Representatives or other Third Parties comply with all applicable Environmental Laws regarding air quality and shall notify the Port if Tenant becomes aware of non-compliance with such requirements by Tenant Representatives and shall use best efforts to enforce the requirements. Notwithstanding anything contained herein to the contrary, if an existing Environmental Law (including specifically the MAQIP) or an Environmental Law adopted after the effective date of this Agreement (including specifically the MAQIP 2020 and Beyond Plan once adopted by the Board) contain more stringent air quality requirements in said existing or future Environmental Laws.

(d) Compliance with Port Air Quality Requirements.

To the extent that Tenant operates locomotives, vehicles, vessels, off-road diesel-fuel equipment, cargo handling equipment, or drayage trucks ("Emission Sources"), Tenant shall comply with requirements adopted by the Board (including any maritime tariff requirements) related to these Emission Sources, including any requirement under the MAQIP, MAQIP 2020 and Beyond Plan (once adopted by the Board), and CTMP.

(e) Air Emissions Monitoring and Facilities.

The Port reserves the right to, at any time: 1) install and operate air emissions

monitoring equipment on the Premises; 2) sample and analyze air emissions; and 3) install feasible and practicable air emissions filter facilities or other devices or technologies. The Port shall fully fund and operate any monitoring equipment it chooses to install on the Premises.

(f) Annual Equipment Inventory and Use.

On December 31 of each calendar year during the Term of the Agreement (except for month to- month agreements) starting with December 31, 2018, Tenant shall provide the Port with a written inventory of all equipment used by Tenant on the Premises including, without limitation, cargo-handling equipment, switcher engines, and locomotive engines ("Equipment Inventory"). Tenant shall include in the Equipment Inventory information related to equipment used by Third Parties on the Premises to the extent Tenant has or can practically obtain the information. The Equipment Inventory shall include the estimated hours of use, truck gate counts, lift counts, and fuel usage associated with the equipment.

(g) Annual Meeting Regarding Equipment Inventory and Near Zero and Zero-Emissions Equipment.

Within thirty (30) days of receipt of each of the annual Equipment Inventories (if one is provided pursuant to Section 3(f) above) by the Port, the Port and the Tenant shall meet in good faith to discuss the Equipment Inventory, and evaluate the feasibility and cost-effectiveness of Tenant using near zero and zero-emissions equipment on the Premises.

(h) Least Polluting Emission Sources.

Tenant shall use commercially reasonable efforts to use the least polluting Emission Sources on the Premises, taking into consideration the feasibility and costeffectiveness of using the least polluting Emission Sources. Upon the Port's request, Tenant shall negotiate in good faith with the Port during the Term to implement new air quality control measures when new technologies or other opportunities arise.

In addition, Tenant shall use commercially reasonable efforts to implement procedures and practices to relieve congestion associated with activities on the Premises, including, but not limited to, extended gate hours, appointment system for gate transactions, and virtual container yards.

(i) Application for Air Quality-Related Grants.

Tenant shall use best efforts to apply for and obtain air quality-related grants to secure funding to: 1) obtain zero-emission Emission Sources for use on the Premises; and 2) construct infrastructure on the Premises to support zero-emission Emission Sources. Port staff shall assist the Tenant with air quality-related grant applications concerning the Premises, as reasonably requested by the Tenant.

In addition, if awarded grant funding from the Bay Area Air Quality Management District to convert rubber tire gantry cranes ("RTGs") on the Combined Premises to hybrid or zero-emission equipment, Tenant shall comply with the terms of any resulting grant funding agreements and provide the Port with written reports describing Tenant's efforts and progress toward converting the RTGs.

(j) Shore-Power.

Tenant shall fully comply with the California Air Resources Board's "Airborne Toxic Control Measure for Auxiliary Diesel Engines Operated on Ocean-Going Vessels At-Berth in California" regulation, commonly referred to as the At-Berth Regulation. In addition, Tenant shall cooperate with the Port and shall use commercially reasonable efforts to plug in 100% of the shore-power ready vessels to the extent practicable (e.g., to the extent the ship positioning allows it).

(k) Pilot Projects.

Tenant shall use commercially reasonable efforts to participate in pilot projects of new zero-emission marine terminal technologies upon the request of the Port, subject to feasibility.

Matson Terminal Berths 60-63

(a) Air Quality Policy, Maritime Air Quality Improvement Plan ("MAQIP"), and Comprehensive Truck Management Plan ("CTMP").

By its Resolution No. 08057, the Board adopted its Air Quality Policy and by Resolution No. 09038, the Board approved the MAQIP that guides the Port's plans and actions with respect to air quality improvements and reduction of health risks. One of the programs described in the MAQIP is the CTMP, which the Board adopted on June 16, 2009, by Resolution No. 09082. The full text of the Air Quality Policy, as stated in Resolution No. 08057, is as follows:

The Board of Port Commissioners affirms that it has the social responsibility to minimize exposure of neighboring residents to air pollution from Port sources and to support and^[1] rights of community, local businesses and workers to clean air and fair working conditions. Therefore, the Board is committed to improving air quality, safety and quality of life for neighboring residents and workers by reducing environmental impacts of Port operations, while fulfilling the Port's basic obligations to maximize commerce and to provide economic and job opportunities. To these ends, the Board hereby adopts the following policy principles that shall guide the Port's plans and actions, including the adoption of the Port's Maritime Air Quality Improvement Plan ("MAQIP"), Comprehensive Truck Management Plan

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(CTMP) and Early Actions (as defined below).

- 1. The Port adopts the goal of reducing the health risks to our neighboring communities (expressed as increase in cancer risk) related to exposure of people to diesel particulate matter emissions from Port sources by 85% by the year 2020 through all practicable and feasible means. Reduction will be calculated based on the Port's 2005 Seaport Emissions Inventory baseline.
- 2. The Board commits to adopting funding mechanisms, including imposition of fees, to fund air emissions reduction measures. To the maximum extent possible, Port fee revenues shall leverage matching federal, state and private funds. Fees for the purpose of funding the measures shall be evaluated for legality and be enacted to the extent that they do not damage the Port's or its customers' market competitiveness.
- 3. The Port will implement certain air emissions reduction measures prior to the dates that such measures are required by state or federal regulations, in order to reduce the duration of people's exposure to emissions that may cause health risks ("Early Actions"). The Port shall implement, beginning in 2008, Early Action measures for the purpose of immediately reducing the impacts of Port-serving trucks and other Port operations on West Oakland and surrounding communities. These measures shall include (a) incentives for Early Action replacement or retrofit of older polluting truck engines, (b) mechanisms for enforcing the prohibitive of Port truck parking or operation on neighborhood streets, including truck registration and tracking and (c) feasible and cost-effective means of reducing ship idling emissions. In order to fund these Early Action measures, the Board will adopt truck or containers fees and apply for matching state and federal funds.

(b) MAQIP 2020 and Beyond Plan.

Tenant acknowledges that the Port is in the process of updating the MAQIP as further described in the Board Agenda Report dated December 14, 2017, entitled "Maritime Air Quality Improvement Plan ('MAQIP') Status Report" which update is expected to be approved by the Board ("MAQIP 2020 and Beyond Plan").

(c) Compliance with Laws.

Tenant shall comply with, and shall require Tenant Representatives, to comply with, at their sole cost and expense, all applicable Environmental Laws, which said Environmental Laws (as defined in the Environmental Ordinance) specifically include the MAQIP and the MAQIP 2020 and Beyond Plan (once adopted by the Board). To the extent that Tenant has a written contract with Tenant Representatives or other Third Parties regarding Tenant Operations, Tenant shall require in such contract that the Representatives or other Third Parties comply with all applicable Environmental Laws regarding air quality and shall notify the Port if Tenant becomes aware of non-compliance with such requirements by Tenant Representatives and shall use best efforts to enforce the requirements. Notwithstanding anything contained herein to the contrary, if an

existing Environmental Law (including specifically the MAQIP) or an Environmental Law adopted after the effective date of this Agreement (including specifically the MAQIP 2020 and Beyond Plan once adopted by the Board) contain more stringent air quality requirements than are set forth in this Exhibit, Tenant shall comply with the more stringent requirements in said existing or future Environmental Laws.

(d) Compliance with Port Air Quality Requirements.

To the extent that Tenant operates locomotives, vehicles, vessels, off-road diesel-fuel equipment, cargo handling equipment, or drayage trucks ("Emission Sources"), Tenant shall comply with requirements adopted by the Board (including any maritime tariff requirements) related to these Emission Sources, including any requirement under the MAQIP, MAQIP 2020 and Beyond Plan (once adopted by the Board), and CTMP.

(e) Air Emissions Monitoring and Facilities.

The Port reserves the right to, at any time: 1) install and operate air emissions monitoring equipment on the Premises; 2) sample and analyze air emissions; and 3) install feasible and practicable air emissions filter facilities or other devices or technologies. The Port shall fully fund and operate any monitoring equipment it chooses to install on the Premises.

(f) Annual Equipment Inventory and Use.

On December 31 of each calendar year during the Term of the Agreement (except for month to- month agreements) starting with December 31, 2018, Tenant shall provide the Port with a written inventory of all equipment used by Tenant on the Premises including, without limitation, cargo-handling equipment, switcher engines, and locomotive engines ("Equipment Inventory"). Tenant shall include in the Equipment Inventory information related to equipment used by Third Parties on the Premises to the extent Tenant has or can practically obtain the information. The Equipment Inventory shall include the estimated hours of use, truck gate counts, lift counts, and fuel usage associated with the equipment.

(g) Annual Meeting Regarding Equipment Inventory and Near Zero and Zero-Emissions Equipment.

Within thirty (30) days of receipt of each of the annual Equipment Inventories (if one is provided pursuant to Section 3(f) above) by the Port, the Port and the Tenant shall meet in good faith to discuss the Equipment Inventory, and evaluate the feasibility and cost-effectiveness of Tenant using near zero and zero-emissions equipment on the Premises.

(h) Least Polluting Emission Sources.

Tenant shall use commercially reasonable efforts to use the least polluting Emission Sources on the Premises, taking into consideration the feasibility and costeffectiveness of using the least polluting Emission Sources. Upon the Port's request, Tenant shall negotiate in good faith with the Port during the Term to implement new air quality control measures when new technologies or other opportunities arise.

In addition, Tenant shall use commercially reasonable efforts to implement procedures and practices to relieve congestion associated with activities on the Premises, including, but not limited to, extended gate hours, appointment system for gate transactions, and virtual container yards.

(i) Application for Air Quality-Related Grants.

Tenant shall use best efforts to apply for and obtain air quality-related grants to secure funding to: 1) obtain zero-emission Emission Sources for use on the Premises; and 2) construct infrastructure on the Premises to support zero-emission Emission Sources. Port staff shall assist the Tenant with air quality-related grant applications concerning the Premises, as reasonably requested by the Tenant.

If the Port secures grant funding to convert Tenant's yard cargo handling equipment fleet to electrically-powered equipment, then the Tenant and the Port shall enter into a subgrant agreement setting forth, among other matters: a) Tenant's obligations to: i) undertake the work required by the grant agreement; ii) comply with the terms of the grant agreement; and iii) provide the Port with written reports describing Tenant's efforts and progress toward converting the yard cargo handling equipment; and b) the Port's obligations to reimburse Tenant for certain of its costs associated with completing the work covered by the grant agreement.

(j) Shore-Power.

Tenant shall fully comply with the California Air Resources Board's "Airborne Toxic Control Measure for Auxiliary Diesel Engines Operated on Ocean-Going Vessels At-Berth in California" regulation, commonly referred to as the At-Berth Regulation. In addition, Tenant shall cooperate with the Port and shall use commercially reasonable efforts to plug in 100% of the shore-power ready vessels to the extent practicable (e.g., to the extent the ship positioning allows it).

(k) Pilot Projects.

Tenant shall use commercially reasonable efforts to participate in pilot projects of new zero-emission marine terminal technologies upon the request of the Port, subject to feasibility.

PORT ORDINANCE NO. 4479

ORDINANCE AMENDING SECTION 2.01 OF PORT ORDINANCE NO. 867 RATIFYING AND SETTING THE COMPENSATION OF EMPLOYEES OF THE PORT DEPARTMENT REPRESENTED BY SERVICE EMPLOYEES INTERNATIONAL UNION, LOCAL 1021, AMENDING SECTION 1.191 PROVIDING PROFESSIONAL DEVELOPMENT BENEFITS FOR CERTAIN EMPLOYEES, AND AMENDING SECTION 1.31 PROVIDING CERTAIN EMPLOYEES WITH A ONE TIME, NON-PERSABLE LUMP SUM PAYMENT.

WHEREAS, the Board of Port Commissioners ("Board") has reviewed and evaluated the Agenda Report for Item 6.10 dated May 24, 2018 ("Agenda report") and related materials, has received the expert testimony of Port of Oakland ("Port") staff, and has provided opportunities for and taken public comment; now, therefore,

BE IT ORDAINED by the Board of Port Commissioners of the City of Oakland as follows:

Section 1. The salary schedules set forth in Section 2.01 of Port Ordinance No. 867 for employees of the Port Department belonging to Service Employees International Union, Local 1021 ("SEIU") (Employee Representation Units A and B) shall be and the same are hereby amended by increasing the rates of compensation (base wages) set forth on said salary schedules by an additional four percent (4%) on, and retroactive to, the first day of the pay period containing January 1, 2018.

Section 2. The salary schedules set forth in Section 2.01 of Port Ordinance No. 867 for employees of the Port Department belonging to SEIU (Employee Representation Units A and B) shall be and the same are hereby amended by increasing the rates of compensation (base wages) set forth on said salary schedules by an additional four percent (4%) effective the first day of the pay period containing January 1, 2019.

Section 3. The salary schedules set forth in Section 2.01 of Port Ordinance No. 867 for employees of the Port Department belonging to SEIU (Employee Representation Units A and B) shall be and the same are hereby amended by increasing the rates of compensation (base wages) set forth on said salary schedules by an additional three percent (3%) effective the first day of the pay period containing January 1, 2020.

Section 4. The salary schedules set forth in Section 2.01 of Port Ordinance No. 867 for employees of the Port Department belonging to SEIU (Employee Representation Units A and B) shall be and the same are hereby amended by increasing the rates of compensation (base wages) set forth on said salary schedules by an additional three percent (3%) effective the first day of the pay period containing January 1, 2021.

Section 5. Section 1.191 of Port Ordinance No. 867 shall be amended to delete the existing Subsection 1 and to replace it with the following:

"Section 1.191. Professional Development.

1. Permanent employees in the Port Department belonging to SEIU (Employee Representation Units A and B) shall be eligible for reimbursement for expenses incurred for professional development, subject to budget approval of same by the Board, not to exceed \$600 for the fiscal years 2018-2019, 2019-2020, 2020-2021, and 2021-2022, subject to the exceptions and provisions set forth in Section 3 below."

Section 6. Section 1.31 of Port Ordinance No. 867 shall be amended to add the following new Section 2:

"Section 2. January 1, 2018 - June 30, 2022 Port of Oakland/SEIU, Local 1021 Memorandum of Understanding: One-Time, NonPERSable Lump Sum Payment for Certain Eligible Employees.

As a one-time incentive for Port employees in the Port Department belonging to SEIU (Employee Representation Units A and B), employees who are on graveyard shift at time of ratification will receive a one-time, non-PERSable lump sum payment of \$1500.00 (one thousand, five hundred dollars) and employees who are on swing shift at time of ratification will receive a one-time, non-PERSable lump sum payment of \$1,000 (one thousand dollars), payable within two pay periods following ratification of the agreement."

Section 7. Upon its enactment by the Board, this Ordinance shall be effective immediately and retroactive to January 1, 2018, in accordance with the provisions of the Memorandum of Understanding between the Port and SEIU effective January 1, 2018.

Section 8. In acting upon the matters contained herein, the Board has exercised its independent judgment based on substantial evidence in the record and adopts and relies upon the facts, data, analysis, findings and conditions set forth in the Agenda Report and in related materials and in testimony received.

The Board of Port Commissioners, Oakland, California, May 24, 2018. Passed to print for one day by the following vote: Ayes: Commissioners Butner, Colbruno, Cluver, Hamlin, Martinez, Yee and President Story -7. Noes: 0.

> Daria Edgerly Secretary of the Board

Adopted at a Regular Meeting held June 14, 2018 by the following vote:

Ayes: Commissioners Cluver, Hamlin, Martinez, Yee and President Story – 5 Noes: 0 Excused: Commissioners Butner and Colbruno – 2

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Approved as to form and legality:				S. A.	1. 1.5.3	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		a ²⁰
Port Attorney								