

## REPORT

**REPORT:** Executive Director Awards of Public Works and Professional Services Contracts for the Period from October 2018 through December 2018. **(Engineering)**

**MEETING DATE:** 2/28/2019

**SUBMITTED BY:** Chris Chan, Director of Engineering

**APPROVED BY:** J. Christopher Lytle, Executive Director

### **SUMMARY**

This Informational Report regarding Executive Director awards of public works and professional services contracts covers the period from October 2018 through December 2018.<sup>1</sup> During this period, bids/proposals were solicited and contracts were executed for two public works contracts and two professional services contracts.

This Report is for informational purposes only, and no action is requested or required of the Board of Port Commissioners.

### **PARTIES INVOLVED**

Executive Director Awards of Public Works Contracts:

#### General Building Contractor Services:

<b>Corporate Name/Principal</b>	<b>Location &amp; Website</b>
JUV, Inc.	Oakland, CA
Vladimir Chernyavskiy, President	<a href="http://juvinc.com/">http://juvinc.com/</a>
<b>Corporate Name/Principal</b>	<b>Location &amp; Website</b>
SDV Services, Inc.	Alameda, CA
Victor L. Rolandi, President	<a href="http://sdvservicesinc.com/">http://sdvservicesinc.com/</a>
<b>Corporate Name/Principal</b>	<b>Location &amp; Website</b>
SilMan Venture Corporation, dba SilMan Construction	San Leandro, CA
Thomas R. Mangin, President	<a href="http://silmanconstruction.com/">http://silmanconstruction.com/</a>

<sup>1</sup> The Informational Report on Executive Director awards was formerly submitted to the Board on an annual basis; henceforth, it will be submitted on a quarterly basis, except for quarters during which there were no such awards.

The most recent iteration of this Informational Report was submitted on July 26, 2018, and covered the period from May 2017 through April 2018. From May 2018 through September 2018, there were no Executive Director awards.

Electrical Work and Associated Services:

Corporate Name/Principal	Location & Website
Columbia Electric, Inc.	San Leandro, CA
Joanne Scruggs, President	<a href="http://columbia-elec.com/">http://columbia-elec.com/</a>
Corporate Name/Principal	Location & Website
Gruendl, Inc. dba Ray's Electric	Oakland, CA
Greg Gruendl, President	
Corporate Name/Principal	Location & Website
Shimmick Construction Company, Inc. dba SCCI Electric	Oakland, CA
Paul A. Cocotis, President	<a href="http://www.shimmick.com/">http://www.shimmick.com/</a>
Corporate Name/Principal	Location & Website
St. Francis Electric, Inc.	San Leandro, CA
Guy Smith, Vice President	<a href="https://www.stfranciselectric.com/">https://www.stfranciselectric.com/</a>

Executive Director Awards of Professional Services Contracts:

Land Surveying Services for Airport Grant Projects:

Corporate Name/Principal	Location & Website
Towill, Inc.	Oakland, CA
Frank Borges, Principal Surveyor	<a href="http://www.towill.com/">http://www.towill.com/</a>

Land Surveying Services for Port Funded Projects:

Corporate Name/Principal	Location & Website
REY Engineers	Oakland, CA
Mike Shoup, Principal Surveyor	<a href="http://www.reyengineers.com/">http://www.reyengineers.com/</a>

**FACTUAL BACKGROUND: PUBLIC WORKS CONTRACT AWARDS**

General Building Contractor Services

On July 26, 2018, by Resolution No. 18-74, the Board authorized the Executive Director to execute up to four contracts for **Furnishing Labor, Materials and Equipment for General Building Contractor Services for Port of Oakland Facilities for the Period Commencing January 1, 2019 and Ending December 31, 2019, 2020 or 2021, Oakland, California** with the lowest responsible and responsive bidders based on informal bids, in an aggregate amount not to exceed \$3,000,000 over the maximum three-year term of the contracts.

On October 30, 2018, the Chief Engineer (who currently also is the Director of Engineering) received three informal bids for the above work.

<b>Bid Summary</b>			
<u>Bidder</u>	<u>Location</u>	<u>Bid Amount*</u>	<u>SBE?</u>
JUV, Inc.	Oakland, CA	25%	Yes
SDV Services, Inc.	Alameda, CA	28%	Yes
SilMan Venture Corporation dba SilMan Construction	San Leandro, CA	31%	No

\* Markup to Direct Labor Costs (Non-MAPLA Instances of Work)

Accordingly, on November 7, 2018, the Executive Director approved the award of contracts for the above work to JUV, Inc., SDV Services, Inc. and SilMan Venture Corporation dba SilMan Construction. Because the work will be performed on a time and materials basis and the specific scope of work was unknown at the time of award owing to the as-needed nature of the contracts, the award was made on the basis of the contractor's markup on their direct costs for labor and materials in an aggregate amount not to exceed the above limit.

#### **Electrical Work and Associated Services**

On July 26, 2018, by Resolution No. 18-75, the Board authorized the Executive Director to execute up to four contracts for **Furnishing Labor, Materials and Equipment for General Electrical Work and Associated Services for Port of Oakland Facilities for the Period Commencing January 1, 2019 and Ending December 31, 2019, 2020 or 2021, Oakland, California** with the lowest responsible and responsive bidders based on informal bids, in an aggregate amount not to exceed \$2,100,000 over the three-year term of the contracts.

On November 5, 2018, the Chief Engineer received eight informal bids for the above work.

<b>Bid Summary</b>			
<u>Bidder</u>	<u>Location</u>	<u>Bid Amount*</u>	<u>SBE?</u>
Columbia Electric, Inc.	San Leandro, CA	19%	No
Gruendl, Inc. dba Ray's Electric	Oakland, CA	25%	Yes
Shimmick Construction Company dba SCCI Electric	Oakland, CA	25%	No
St. Francis Electric, LLC	San Leandro, CA	25%	No
SilMan Venture Corporation dba SilMan Construction	San Leandro, CA	31%	No
Beci Electric, Inc.	Oakland, CA	35%	Yes
Tennyson Electric, Inc.	Livermore, CA	38%	No
Digital Design Communications	Oakland, CA	45%	Yes

\* Markup to Direct Labor Costs (Non-MAPLA Instances of Work)

Accordingly, on November 26, 2018, the Executive Director approved the award of contracts for the above work to Columbia Electric, Inc., Gruendl, Inc. dba Ray's Electric, Shimmick Construction Company dba SCCI Electric, and St. Francis Electric, LLC. Because the work will be performed on a time and materials basis and the specific scope of work was unknown at the time of award owing to the as-needed nature of the contracts, the award was made on the basis of the contractor's markup on their direct costs for labor and materials in an aggregate amount not to exceed the above limit.

#### *Land Surveying Services for Airport Grant Projects*

On July 26, 2018, by Resolution No. 18-85, the Board authorized the Executive Director to execute one or more contracts for **Request for Qualifications (RFQ) for On-Call Professional Land Surveying Services for Airport Grant Projects at Oakland International Airport**, based on the standard RFQ/RFP process in accordance with the Port Purchasing Ordinance, in a combined amount not to exceed \$2,500,000 for the maximum five-year term of the contract(s).

Three surveying firms submitted Statement of Qualifications (SOQs) on May 9, 2018. A panel comprised of Port staff evaluated the SOQs, based on each firm's qualifications, responsiveness to the requirements of the Request for Qualifications, relevant experience, the quality and experience of key project personnel, and the firm's technical abilities.

Upon final evaluation, Port Staff selected Towill, Inc. to receive a contract. A contract has been executed with the selected firm.

#### **Proposal Evaluation Summary**

<u>Bidder</u>	<u>Location</u>	<u>Rank</u>
Towill, Inc.	Oakland, CA	1
REY Engineers	Oakland, CA	2
BKF Engineers	Oakland, CA	3

#### *Land Surveying Services for Port Funded Projects*

On July 26, 2018, by Resolution No. 18-86, the Board authorized the Executive Director to execute one or more contracts for **Request for Qualifications (RFQ) for On-Call Professional Land Surveying Services for Port Funded Projects at the Port of Oakland**, based on the standard RFQ/RFP process in accordance with the Port Purchasing Ordinance, in a combined amount not to exceed \$1,500,000 for the maximum five-year term of the contract(s).

Four surveying firms submitted SOQs on May 9, 2018. A panel comprised of Port staff evaluated the SOQs, based on each firm's qualifications, responsiveness to the

requirements of the Request for Qualifications, relevant experience, the quality and experience of key project personnel, and the firm's technical abilities.

Upon final evaluation, Port Staff selected REY Engineers to receive a contract. A contract has been executed with the selected firm.

#### **Proposal Evaluation Summary**

<u>Bidder</u>	<u>Location</u>	<u>Rank</u>
REY Engineers	Oakland, CA	1
Towill, Inc.	Oakland, CA	2
BKF Engineers	Oakland, CA	3
Rail Surveyors and Engineers	Oakland, CA	4

#### **CONCLUSION**

This report is for information only, and no action is requested or required of the Board of Port Commissioners.